

STAKEHOLDER	THE CEO	ANDERS	OLE
<b>Purpose</b>	<p>To ensure the project has a good and positive image: Yes, it does achieve something useful for us.</p> <p>Change management: Move the director from decision to confirmation.</p>	<p>To ensure Kim stays in the project.</p> <p>Risk: A key member leaves the project.</p>	<p>To check if Ole is working properly and on the right aspects of the project.</p>
<b>Method</b>	<p>Always make sure that the CEO gets the news first from you. Make sure he gets positive information about the project – preferably (also) from anyone other than you.</p>	<p>Inform about the status of the project.</p> <p>Highlight the great effort Kim makes in the project and how indispensable he is.</p> <p>Tell how committed Kim is and how happy he is to participate in the project.</p> <p>Ask Anders how his department is doing.</p> <p>If Anders talks about getting Kim back, show that you understand, and try to help, if necessary, by letting Kim help out a little or finding someone else in the project who can help.</p>	<p>Be sure not only to meet Ole at the project meetings or when you have to talk to him about any project – find a third option: Just stop by and ask how everything is going.</p> <p>Find a discreet way to find out what Ole is working on and ask about his opinions and what he has achieved. Apply an “you are the expert, and I just want to know”-attitude.</p> <p>Wait a few days, then use the same method to talk with Ole’s colleagues. Verify Ole’s information by talking to several others.</p>
<b>Frequency</b>	Weekly.	Weekly or as needed (if you feel that Anders is on the move).	Every other day.
<b>Who conducts</b>	Project leader. Others.	Project manager.	Project manager.
<b>Measurement of communication</b>	<p>Ask the head of the department how he thinks the CEO’s views the project – on a scale of 1-5.</p>	<p>The frequency of informal meetings (the number of days between each meeting).</p> <p>Evaluation of Anders’ desire to get back Kim. Use if necessary, a scale of 1-5, where 3 is neutral, and 5 is: Anders demands Kim back.</p>	<p>Evaluation of Ole’s quality over a four-week period. Then make a decision.</p>

FIGURE 4.55  
Communication plan.